

Other Services



Charter & brokerage

Using our connections with overseas partners and working closely with dedicated charter fleet of our partner Airlines, we are able to offer a very comprehensive service to customers anywhere in the world.

Sourcing of Aircraft for cargo to meet with your specific need (Oil & Gas Industry, Projects, Oversize/Overweight, Urgent cargo, Executive charter, etc.)

Charter perm it

Interlines

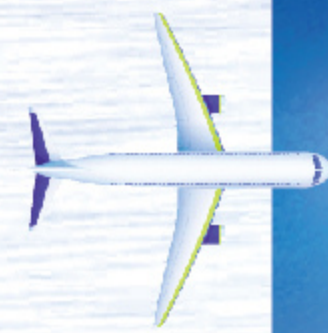
In co-operation with several Airlines we represent in this region, we will be able to connect interlines agreement between them. This will help extend Airlines network coverage geographically and at the same time provide the market with expanded service which will benefit all relevant parties.

Finance

ITL AVS LOG is a financially healthy company with yearly audited set of accounts. We conform strictly to local accounting regulations in the countries we operate in and have a track record of sound finance capabilities.

Our financial and accounting practices for partner Airlines we work with is a well designed and documented process leaving them with peace of mind that their investments are put to good use and returns are meticulously reported and paid in a timely and transparent fashion. Highlights of our financial functions:

- Provision of Bank Guarantee
- Billing and collection services
- On time payment/remittance
- Preparation and provision of required sales and accounting reports
- Refund processing
- Tax consultation



Headquarters:

12th floor, Saigon Centre 2 Tower,
92-94 Nam Ky Khoi Nghia Street,
Ben Nghe Ward, District 1,
HCM City, Vietnam

Airport Office:

52-54-56 Truong Son Street,
Ward 2, Tan Binh District,
HCM City, Vietnam

Tel: (84 28) 3948 6888

Fax: (84 28)3948 6887

www.itlavs.com

Stations/ Branches:

SGN RGN

HAN MDL

DAD PNH

CXR REP

PQC VTE

HPH



Company overview



ITL Aviation Logistics (ITL AVS LOG) is a dynamic and professional enterprise offering Airlines representation services in the Indochina region. ITL AVS LOG offers General Sales and Services Agency (GSSA) and Total Capacity Management (TCM) solution to Airlines companies for Cargo and related business focusing on Sales, Services and other Value Add. ITL AVS LOG operates with a wealth of experience using success driven methodology in this region allowing Airlines companies that engaged our services to concentrate on their core business and/or core regions.

Company profile

Company Name: ITL AVIATION LOGISTICS JOINT STOCK COMPANY

Year of establishment: 2023 (In operation since 2000 under the name ITL Corporation)

Headquarters:

12th floor, Saigon Centre 2 Tower, 92-94 Nam Ky Khoi Nghia Street, Ben Nghe Ward, District 1, HCM City, Vietnam

Airport Office:

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Contact

Email: info@itlavs.com

Telephone: (84-28) 3948 6888

Fax: (84-28) 3948 6887

CEO: Mr. Tony Anh



Airlines Cargo GSSA

Airlines who are looking to outsource their cargo division to focus on their core passenger businesses will find ITL AVS LOG as their truly strategic local partner.

With our profound local expertise and wide connection within the local freight forwarding industry, ITL AVS LOG is able to tap on support from leading companies in the forwarding industry to capture a sizeable market share for the supply of freight to meet the demands of existing and potential Airlines partner.

ITL AVS LOG has a professionally setup structure and is able to provide a full range of GSSA services with minimum costs so that our Airlines partner can enjoy the most out of our partnership.

Sales and Marketing

ITL AVS LOG provides a dedicated sales-driven team to our Principal Airlines in the execution of sales and marketing activity. Our team consists of very knowledgeable individuals who have over the years built excellent contacts within the cargo industry and are trained to comply with strict Airlines identification and policies.

- Market research and assessment
- Business Intelligence
- Establish Distribution network
- Market penetration initiatives
- Promotion and Branding
- Yield and space optimization
- Local resource commitments / targets
- Professional booking & reservation services
- Comprehensive Sales report
- Quarter Business Review with key agents (QBR)
- Continuous improvement initiatives

Operation and Administration

ITL AVS LOG has a team of operators equipped with local know-how and is well versed in international regulations to support these back end process of our Airlines representation. Cargo operations and handling are being carried out in strict compliance with Principal Airlines' policies and to conform against local handling procedure and IATA regulation. Our well trained and IATA certified operation team takes it very personal to ensure that all cargo we received is properly managed and executed till they are loaded on board an aircraft.

- AWB stock management and allocation
- Cargo supervision and documentation (inbound and outbound)
- Weight balancing/ Load control by certified staff
- Transfers and transshipments
- Irregular/Claim processing



Ground handling - Ramp handling

Local ground handling practices and process makes it complicated for Airlines to work in this market and is especially a huge challenge for non-schedule Carriers. The process involved tying up with several organizations and agencies to be able to perform these back-end work effectively.

ITL AVS LOG fully understands the complication of local process for Airlines ground handling. Through years of experience working with relevant Airport Authorities & various entities, our team can consolidate and provide seamless ground handling support for Airlines regardless of the type of aircrafts in operations be it wide body or props charter.

Aircraft handling and documentations are executed in accordance to Airlines' requirements and are compliance with IATA recommended practices.

- Aircraft loading/unloading
- Baggage sorting and transportation
- Cabin cleaning
- Air starter and GPU
- Push-back and towing
- Brake cleaning
- Lavatory and water services
- ULD control



Flight support

In addition to our core services, ITL AVS LOG has the proficiency to support Airlines with other value add that may be required from time to time or on regular basis.

- Vietnam landing permit. Over-flight permit. Slot
- VIP lounge
- Fueling services
- Crew transportation and accommodation. VISA
- Catering

